

presented by **All Star GROUP INC. EVENTS**

# COMMERCIAL REAL ESTATE & LENDING CONFERENCE

www.crelc.com

**THURSDAY, APRIL 18, 2024**  
The Westin Long Beach



**KEYNOTE PANEL:**

*"West Harbor Port of Los Angeles Project"*



**Eric Johnson**  
CEO  
Jerico Development



**Milan Ratkovich**  
Executive Vice President  
The Ratkovich Company



**Brad Ross**  
Managing Director, Head of Origination  
Parkview Financial



**CoStar™ SOUTHERN CALIFORNIA ECONOMIC RESEARCH UPDATE** **Jesse Gundersheim** Senior Director of Market Analytics 



**MEET, GREET & NETWORK WITH THE FOLLOWING PARTICIPANTS:**

**www.crelc.com • 818-532-7660**

...more to come!

# CONFERENCE AGENDA



8:00 – 8:40 **BREAKFAST AND NETWORKING**

8:45 – 9:30 **OPENING SESSION**  
*“West Harbor Port of Los Angeles Project”*

**Eric Johnson**, CEO – Jerico Development  
**Milan Ratkovich**, Executive Vice President – The Ratkovich Company  
**Moderator - Brad Ross**, Managing Director, Head of Origination – Parkview Financial

9:30 – 10:15 **COSTAR ECONOMIC RESEARCH UPDATE**  
**Jesse Gundersheim**, CoStar Group, Senior Director of Market Analytics

10:15 – 11:00 **FOCUS NETWORKING**  
**MULTI-FAMILY • INVESTMENT** (Retail/Office/Industrial) • **OWNER USER**



11:00 – 12:00 **LENDER PRESENTATIONS - (Scheduled to appear)**

**Axos Bank** – Fred Ornelas  
**Farmers & Merchants Bank** – Peter Meyers  
**Fidelity Mortgage Lenders** – John MacLean  
**Forbix Financial** – Valerie Hapner  
**Genesis Bank** – Peter Yacoub  
**Harvest Small Business Finance** – Glenn Weisberg  
**Keypoint Credit Union** – Steven Weiler  
**New Day Business Finance** – Dain Court  
**Provident Bank** – Gina Koenen  
**Ready Capital** – Cliff Taylor

**Regions Bank** – AJ Bolino  
**Silver Hill Funding** – Bob Worthington  
**Spectrum Commercial Lending** – Randy Jones  
*More Lenders to be Scheduled...*

12:00 – 1:00 **LUNCH**

1:00 – 1:45 **LoanMakers Forum™ LOAN SUBMISSIONS**



Present your loan requests “LIVE” to the LENDERS after lunch.

1:45 – 2:15 **NETWORKING BREAK**

2:15 – 3:15 **THE DEALSAVERS™**

**Eric Paulsen** – Kidder Mathews (Moderator)  
**Jenny Redlin** – Partner Engineering & Science (Environmental)  
**David Rosenthal** – Curtis Rosenthal (Appraisal)  
**Ryan Huntsman** – Chicago Title Company (Title/Escrow)

**Fred Ornelas** – Axos Bank (Lending)  
**David Flamer, CPA** – Flamer Accountancy Corp.  
**Meredith Hart** – Sheppard Mullin (Attorney)



3:15 – 3:30 **CLOSING REMARKS AND EXHIBITOR GIVEAWAYS**

3:30 – 5:15 **NETWORKING HAPPY HOUR**



**DATE:** Thursday April 18, 2024  
**LOCATION:** The Westin Long Beach • 333 E. Ocean Blvd. • Long Beach, CA 90802 • (562) 436-3000  
**REGISTRATION FEE:** Prepaid Registration **\$259.00** through March 31, 2024  
 Full Registration **\$425.00**  
**CANCELLATION POLICY:** All cancellations must be in writing and received by April 4, 2024 and are subject to a \$100 cancellation fee.

Name \_\_\_\_\_ e-mail \_\_\_\_\_

Company \_\_\_\_\_

Street Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

( ) ( ) ( )

Phone \_\_\_\_\_ Fax \_\_\_\_\_ Cell \_\_\_\_\_ / \_\_\_\_\_

Visa  MasterCard  AMEX \_\_\_\_\_ Account Number \_\_\_\_\_ Security Code \_\_\_\_\_ Expiration (mo/yr) \_\_\_\_\_

Name as it appears on card (please print) \_\_\_\_\_ Signature \_\_\_\_\_

Mail to: **ALL STAR GROUP, Inc.**  
**3835 E. Thousand Oaks Blvd., Suite 282, Westlake Village, CA 91363**  
**Phone: (818) 532-7660 • Fax: (323) 908-4006**

