

COMMERCIAL REAL ESTATE & LENDING CONFERENCE

THURSDAY, APRIL 18, 2024 The Westin Long Beach









KEYNOTE PANEL:

"West Harbor Port of Los Angeles Project"



Eric Johnson CE0 Jerico Development



Milan Ratkovich **Executive Vice President** The Ratkovich Company



Managing Director, Head of Origination Parkview Financial





























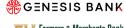
MEET, GREET & NETWORK WITH T HE FOLLOWING PARTICIPANTS:



























JERICO





REGIONS













PARKVIEW













CONFERENCE AGENDA

8:00 - 8:40**BREAKFAST AND NETWORKING** Almost 4 hours of Networking Time! **OPENING SESSION** 8:45 - 9:30"West Harbor Port of Los Angeles Project" **Eric Johnson**, CEO – Jerico Development Milan Ratkovich, Executive Vice President – The Ratkovich Company Moderator - Brad Ross, Managing Director, Head of Origination — Parkview Financial **COSTAR ECONOMIC RESEARCH UPDATE** 9:30 - 10:15Jesse Gundersheim, CoStar Group, Senior Director of Market Analytics 10:15 - 11:00**FOCUS NETWORKING** MULTI-FAMILY • INVESTMENT (Retail/Office/Industrial) • OWNER USER 11:00 - 12:00**LENDER PRESENTATIONS - (Scheduled to appear)** Regions Bank - AJ Bolino **Axos Bank** — Fred Ornelas **Harvest Small Business Finance** – Glenn Weisberg Farmers & Merchants Bank — Peter Meyers **Keypoint Credit Union** — Steven Weiler **Silver Hill Funding** — Bob Worthington Fidelity Mortgage Lenders – John MacLean New Day Business Finance — Dain Court **Spectrum Commercial Lending** – Randy Jones **Forbix Financial** – Valerie Hapner Provident Bank — Gina Koenen More Lenders to be Scheduled... Genesis Bank - Peter Yacoub Ready Capital — Cliff Taylor **LUNCH** 12:00 - 1:00LOANMAKERS **LoanMakers Forum™ LOAN SUBMISSIONS** 1:00 - 1:45Present your loan FORUM requests "LIVE" to the **NETWORKING BREAK** LENDERS after lunch. 1:45 - 2:152:15 - 3:15THE DEALSAVERS™ Eric Paulsen – Kidder Mathews (Moderator) **Fred Ornelas** — Axos Bank (Lending) **Jenny Redlin** – Partner Engineering & Science (Environmental) **David Flamer, CPA** — Flamer Accountancy Corp. **David Rosenthal** – Curtis Rosenthal (Appraisal) Meredith Hart - Sheppard Mullin (Attorney) **Ryan Huntsman** – Chicago Title Company (Title/Escrow) **CLOSING REMARKS AND EXHIBITOR GIVEAWAYS** 3:15 - 3:30**NETWORKING HAPPY HOUR** 3:30 - 5:15**DATE:** Thursday April 18, 2024 **LOCATION: The Westin Long Beach •** 333 E. Ocean Blvd. • Long Beach, CA 90802 • (562) 436-3000 **REGISTRATION FEE: Prepaid Registration** \$259.00 through March 31, 2024 **Full Registration** \$425.00 CANCELLATION POLICY: All cancellations must be in writing and received by April 4, 2024 and are subject to a \$100 cancellation fee. Name e-mail Company Street Address City State Zip Phone Fax Cell **□** Visa ■ MasterCard ☐ AMEX Account Number Security Code Expiration (mo/vr)

Name as it appears on card (please print)

Mail to: ALL STAR GROUP, Inc.

3835 E. Thousand Oaks Blvd., Suite 282, Westlake Village, CA 91363

Phone: (818) 532-7660 • Fax: (323) 908-4006





Signature

