

presented by



# COMMERCIAL REAL ESTATE & LENDING CONFERENCE

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## THURSDAY, APRIL 27, 2023

JW Marriott Anaheim Resort



"THE MOST INTERACTIVE COMMERCIAL REAL ESTATE EVENT"



### KEYNOTE:

## Commercial Real Estate 2023 Overview



**Eric Paulsen**  
Regional Vice President  
Kidder Mathews



**Mike Santley**  
Senior Director, Leasing  
Irvine Company



**Sergio Ramirez**  
Director Economic Development  
City of Anaheim, CA

FEATURING

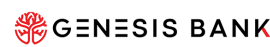


**CoStar™ SOUTHERN CALIFORNIA ECONOMIC RESEARCH UPDATE**

**Ryan Patap**  
Senior Director  
Market Analytics



MEET, GREET & NETWORK WITH THE FOLLOWING PARTICIPANTS:



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# CONFERENCE AGENDA

8:00 – 8:40 **BREAKFAST AND NETWORKING**  
8:45 – 9:30 **KEYNOTE: COMMERCIAL REAL ESTATE 2023 OVERVIEW**

**Eric Paulsen** – Kidder Mathews  
**Mike Santley** – Irvine Company  
**Sergio Ramirez** – City of Anaheim



9:30 – 10:15 **COSTAR ECONOMIC RESEARCH UPDATE**  
**Ryan Patap**, CoStar Group, Senior Director, Market Analytics

10:15 – 11:00 **FOCUS NETWORKING**  
**MULTI-FAMILY • INVESTMENT** (Retail/Office/Industrial) • **OWNER USER**



11:00 – 12:00 **LENDER PRESENTATIONS**

**Axos Bank** – Fred Ornelas  
**Banc of California** – John MacLean  
**Cathay Bank** – James Ritter  
**Community Commerce Bank** – Victor Jacob  
**Farmers & Merchants Bank** – Peter Meyers

**Fidelity Mortgage Lenders** – Peter Steigleder  
**First Foundation Bank** – Lindsay Spjut  
**Forbix Financial** – Valerie Hapner  
**Genesis Bank** – Peter Yacoub  
**Harvest Small Business Finance** – Dain Court

**Keypoint Credit Union** – Steven Weiler  
**Provident Bank** – Gina Koenen  
**Ready Capital** – Cliff Taylor  
**Regions Bank** – AJ Bolino  
**Spectrum Commercial Lending** – Randy Jones  
**Wells Fargo Bank** – Jason Pickler

12:00 – 1:00 **LUNCH**

1:00 – 1:45 **LoanMakers Forum™ LOAN SUBMISSIONS**



1:45 – 2:15 **NETWORKING BREAK**

2:15 – 3:15 **THE DEALSAVERS™**

**Eric Paulsen** – Kidder Matthews (Moderator)  
**Jenny Redlin** – Partner Engineering & Science (Environmental)  
**David Rosenthal** – Curtis Rosenthal (Appraisal)

**Ryan Huntsman** – Chicago Title Company (Title/Escrow)  
**Fred Ornelas** – Axos Bank (Lending)  
**Chris Karageuzian** – Help With My Loan (Software)



3:15 – 3:30 **CLOSING REMARKS AND EXHIBITOR GIVEAWAYS**

3:30 – 5:00 **NETWORKING HAPPY HOUR**



**DATE:** Thursday April 27, 2023  
**LOCATION:** JW Marriott Anaheim Resort • 1775 S. Clementine Street • Anaheim, CA 92802 • (714) 294-7800  
**REGISTRATION FEE:** Prepaid Registration **\$250.00** through April 9, 2023  
Full Registration **\$395.00** after April 9, 2023  
**CANCELLATION POLICY:** All cancellations must be in writing and received by April 4, 2022 and are subject to a \$100 cancellation fee.

Name \_\_\_\_\_ e-mail \_\_\_\_\_

Company \_\_\_\_\_

Street Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

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Phone \_\_\_\_\_ Fax \_\_\_\_\_ Cell \_\_\_\_\_

☐ Visa ☐ MasterCard ☐ AMEX \_\_\_\_\_ Account Number \_\_\_\_\_ Security Code \_\_\_\_\_ Expiration (mo/yr) \_\_\_\_\_

Name as it appears on card (please print) \_\_\_\_\_ Signature \_\_\_\_\_

Mail to: **ALL STAR GROUP, Inc.**  
**3835 E. Thousand Oaks Blvd., Suite 282, Westlake Village, CA 91363**  
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