

SOUTHERN CALIFORNIA

# COMMERCIAL REAL ESTATE & LENDING CONFERENCE

www.crelc.com



Presented by



**WEDNESDAY, APRIL 29, 2020**  
**SHERATON UNIVERSAL HOLLYWOOD**



~ **FEATURING** ~



WHERE LENDERS  
COMPETE FOR YOUR  
LOAN REQUESTS  
LIVE!



**KEYNOTE:**  
Hollywood Park Development

**James T. Butts, Jr.**  
Mayor, Inglewood, CA

**CoStar™**  
**SOUTHERN CALIFORNIA  
ECONOMIC RESEARCH  
UPDATE**



**Steve Basham**  
Sr. Market Analyst  
Los Angeles County



**Ryan Patap**  
Director of Market Analytics  
Los Angeles County

**MEET, GREET & NETWORK WITH THE FOLLOWING PARTICIPANTS:**



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# CONFERENCE AGENDA

8:00 – 8:40

## BREAKFAST AND NETWORKING

8:45 – 9:30

## KEYNOTE - HOLLYWOOD PARK DEVELOPMENT

James T. Butts, Jr. – Mayor, Inglewood, CA

9:30 – 10:10

## COSTAR ECONOMIC RESEARCH UPDATE

Steve Basham, CoStar Group, Sr. Market Analyst - L.A. County • Ryan Patap, CoStar Group, Director of Market Analytics - L.A. County

10:15 – 11:00

## EDUCATION SESSIONS (concurrent)

1. Commercial Real Estate Lending Roundtable - Learn what lenders are looking for when underwriting Investment, Owner-User and Private Money
2. Data Information for Success - Learn where to find data information from an expert panel
3. Tax Deferring Commercial Real Estate - 1031 Exchange, DST, Cost Segregation and Opportunity Zone

11:00 – 11:15

## NETWORKING BREAK

11:15 – 12:15

## LoanMakers Forum™ LENDER PRESENTATIONS

**Axos Bank** – Fred Ornelas

**City National Bank** – Peter Yacoub

**Clearinghouse CDFI** – Kristy Ollendorff

**Community Commerce Bank** – Victor Jacobs

**CoreVest** – Dennis Spivey

**Fidelity Mortgage Lenders** – Chuck Hershson

**First Foundation Bank** – Lindsay Spjut

**Forbix Financial** – Valerie Hapner

**Keypoint Credit Union** – Steven Weiler

**Harvest Small Business Finance** – Dain Court

**Luther Burbank Savings** – James Arom

**Provident Bank** – Gina Koenen

**Ready Capital** – Cliff Taylor

**Sabal Capital Partners** – Jason Hull

**Silver Hill Funding** – Bob Worthington

**Spectrum Commercial Lending** – Randy Jones

**Wells Fargo Bank** – Roy Chiovani

12:15 – 1:00

## LUNCH

1:00 – 1:45

## LoanMakers Forum™ LOAN SUBMISSIONS



Present your loan requests "LIVE" to the LENDERS after lunch.

1:45 – 2:15

## NETWORKING BREAK

2:15 – 3:15

## THE DEALSAVERS™

**Eric Paulsen** – Cushman Wakefield (Moderator)

**Jenny Redlin** – Partner Engineering & Science (Environmental)

**David Rosenthal** – Curtis Rosenthal (Appraisal)

**Ryan Huntsman** – Chicago Title Company (Title/Escrow)

**Fred Ornelas** – Axos Bank (Lending)

**Oren Bitan** – Buchalter (Attorney)

**David Flamer, CPA** (Accounting/Tax)

**Dino Champagne** – Asset Preservation (1031 Exchange)



3:15 – 3:30

## CLOSING REMARKS AND EXHIBITOR GIVEAWAYS

3:30 – 5:15

## NETWORKING HAPPY HOUR



### DATE:

Wednesday April 29, 2020

### LOCATION:

Sheraton Universal Hotel • 333 Universal Hollywood Drive • Universal City, CA 91608 • (818) 967-4345

### REGISTRATION FEE:

Prepaid Registration **\$225.00** through March 31, 2020

Full Registration **\$350.00** after April 1, 2020

### CANCELLATION POLICY:

All cancellations must be in writing and received by April 3, 2020 and are subject to a \$100 cancellation fee.

Name \_\_\_\_\_ e-mail \_\_\_\_\_

Company \_\_\_\_\_

Street Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

( ) ( ) ( )

Phone \_\_\_\_\_ Fax \_\_\_\_\_ Cell \_\_\_\_\_

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