

## **COMMERCIAL REAL ESTATE** NG CON www.crelc.com

**KEYNOTE:** 

**Ethan Penner** Chairman Hill Street Realty



Innovator, Author, Philosopher and CMBS Legend "Greatness is a Choice"







presented by









CoStar™ SOUTHERN CALIFORNIA ECONOMIC RESEARCH UPDATE













## **MEET, GREET & NETWORK WITH THE FOLLOWING PARTICIPANTS:**













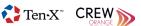
















































## **CONFERENCE AGENDA**

8:00 – 8:40 **BREAKFAST AND NETWORKING** 

8:45 – 9:30 **KEYNOTE** 



## Ethan Penner, Chairman, Hill Street Realty

Ethan is an innovator and philosopher who has always been drawn to bringing solutions to large voids. He has been a leader in the US real estate finance industry for more than three decades and is broadly credited with being the primary driver in the creation of the Commercial Mortgage-Backed Securities market in the early 1990's while at Nomura Securities. He has been an adjunct professor for the past decade teaching first at USC's graduate business school and next at Pepperdine University and is the author of *Greatness is a Choice* which was published and released by Wiley in November 2023.

9:30 – 10:15 COSTAR ECONOMIC RESEARCH UPDATE

Ryan Patap, CoStar Group, Senior Director of Market Analytics

10:15 – 11:00 FOCUS NETWORKING

 $\textbf{MULTI-FAMILY \bullet INVESTMENT} \ (Retail/Office/Industrial) \bullet \textbf{OWNER USER}$ 

FOCUS NETWORKING Multi-family - Investment - Owner/User

11:00 – 12:00 **LENDER PRESENTATIONS -** (Scheduled to appear)

**Axos Bank** – Fred Ornelas **Forbix Financial** – Valerie Hapner

CP Funding – Peter Yacoub Harvest Small Business Finance – Glenn Weisberg EverBank – Lindsay Spjut Keypoint Credit Union – Denise Pinon

Farmers & Merchants Bank – Michael Bueche
Fidelity Mortgage Lenders – John MacLean
Provident Bank – Gina Koenen

Ready Capital – Cliff Taylor
Regions Bank – AJ Bolino
Silver Hill Funding – Bob Worthington
Spectrum Commercial Lending – Randy Jones

4 hours of

**Networking Time!** 

12:00 - 1:00 **LUNCH** 

1:00 – 1:45 LoanMakers Forum™ LOAN SUBMISSIONS

1:45 – 2:15 **NETWORKING BREAK** 



Present your loan requests "LIVE" to the LENDERS after lunch.

2:15 − 3:15 **THE DEALSAVERS™** 

Eric Paulsen – Kidder Mathews (Moderator)

**Jenny Redlin** – Partner Engineering & Science (Environmental)

**David Rosenthal** — Curtis Rosenthal (Appraisal) **Ryan Huntsman** — Chicago Title Company (Title/Escrow)

Fred Ornelas – Axos Bank (Lending)

David Flamer, CPA – Flamer Accountancy Corp.

John Baker – Baker Law Group (Attorney)



3:15 – 3:30 CLOSING REMARKS AND EXHIBITOR GIVEAWAYS

3:30 – 5:15 **NETWORKING HAPPY HOUR** 



DATE: Wednesday April 23, 2025

**LOCATION:** The Westin Long Beach • 333 E. Ocean Blvd. • Long Beach, CA 90802 • (562) 436-3000

**REGISTRATION FEE:** Early Registration **\$295.00** through March 23, 2025

Full Registration **\$450.00** after March 23, 2025

CANCELLATION POLICY: All cancellations must be in writing and received by April 4, 2025 and are subject to a \$100 cancellation fee.

