

WEDNESDAY
APRIL 23, 2025

The Westin Long Beach



presented by
All Star
GROUP INC
EVENTS

COMMERCIAL REAL ESTATE & LENDING CONFERENCE

www.crelc.com

KEYNOTE:

Ethan Penner
Chairman
Hill Street Realty



*Innovator, Author, Philosopher
and CMBS Legend
"Greatness is a Choice"*



 **CoStar™ SOUTHERN CALIFORNIA ECONOMIC RESEARCH UPDATE**

Ryan Patap
Senior Director
of Market Analytics



MEET, GREET & NETWORK WITH THE FOLLOWING PARTICIPANTS:











































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CONFERENCE AGENDA

8:00 – 8:40 **BREAKFAST AND NETWORKING**

8:45 – 9:30 **KEYNOTE**



Ethan Penner, Chairman, Hill Street Realty

Ethan is an innovator and philosopher who has always been drawn to bringing solutions to large voids. He has been a leader in the US real estate finance industry for more than three decades and is broadly credited with being the primary driver in the creation of the Commercial Mortgage-Backed Securities market in the early 1990's while at Nomura Securities. He has been an adjunct professor for the past decade teaching first at USC's graduate business school and next at Pepperdine University and is the author of *Greatness is a Choice* which was published and released by Wiley in November 2023.



9:30 – 10:15 **COSTAR ECONOMIC RESEARCH UPDATE**
Ryan Patap, CoStar Group, Senior Director of Market Analytics

10:15 – 11:00 **FOCUS NETWORKING**
MULTI-FAMILY • INVESTMENT (Retail/Office/Industrial) • **OWNER USER**



11:00 – 12:00 **LENDER PRESENTATIONS** - (Scheduled to appear)

Axos Bank – Fred Ornelas

CP Funding – Peter Yacoub

EverBank – Lindsay Spjut

Farmers & Merchants Bank – Michael Bueche

Fidelity Mortgage Lenders – John MacLean

Forbix Financial – Valerie Hapner

Harvest Small Business Finance – Glenn Weisberg

Keypoint Credit Union – Denise Pinon

New Day Business Finance – Dain Court

Provident Bank – Gina Koenen

Ready Capital – Cliff Taylor

Regions Bank – AJ Bolino

Silver Hill Funding – Bob Worthington

Spectrum Commercial Lending – Randy Jones

12:00 – 1:00 **LUNCH**

1:00 – 1:45 **LoanMakers Forum™ LOAN SUBMISSIONS**



Present your loan requests "LIVE" to the LENDERS after lunch.

1:45 – 2:15 **NETWORKING BREAK**

2:15 – 3:15 **THE DEALSAVERS™**

Eric Paulsen – Kidder Mathews (Moderator)

Jenny Redlin – Partner Engineering & Science (Environmental)

David Rosenthal – Curtis Rosenthal (Appraisal)

Ryan Huntsman – Chicago Title Company (Title/Escrow)

Fred Ornelas – Axos Bank (Lending)

David Flamer, CPA – Flamer Accountancy Corp.

John Baker – Baker Law Group (Attorney)



3:15 – 3:30 **CLOSING REMARKS AND EXHIBITOR GIVEAWAYS**

3:30 – 5:15 **NETWORKING HAPPY HOUR**



DATE: Wednesday April 23, 2025

LOCATION: The Westin Long Beach • 333 E. Ocean Blvd. • Long Beach, CA 90802 • (562) 436-3000

REGISTRATION FEE: Early Registration **\$295.00** through March 23, 2025
 Full Registration **\$450.00** after March 23, 2025

CANCELLATION POLICY: All cancellations must be in writing and received by April 4, 2025 and are subject to a \$100 cancellation fee.